PERSONAL INFORMATION Andrew Wong

 Room 2305, Chung Ming House, Wah Ming Estate, Fanling, Hong Kong  +81 (0)80-9049-7528

 [131andrew@gmail.com](mailto:131andrew@gmail.com)

Sex Male | Date of birth 31 January 1988

WORK EXPERIENCE

September 2013 – January 2016 Co-founder and director

Bees Nest (Street food business)

A6 Ground Floor, 3 Lau Sin Street, Tin Hau, Hong Kong

-Conducted planning, production, marketing and sales activities in order to make our customers happy.

-Business performance: initial investment: 500k HKD; breakeven: 8 months; second year profit: 960k HKD

August 2012 – August 2013 Mortgage Sales Officer

Hang Seng Bank Limited, 83 Des Voeux Road, Central, Hong Kong

-Conducted sales activities and acquired mortgage business through establishing business network with property agents and mortgage.

-Achieved sales target set by team leader.

June 2010– August 2010 Manager Assistant (Summer Internship)

Sinotrans Group, Sinotrans Plaza A A43, Xizhimen Beidajie, Beijing 100044, China

-Worked on qualitative research project on logistics market in China and Hong Kong.

-Translated documents between Chinese and English.

EDUCATION AND TRAINING

2016 – 2018 MBA - Thesis Title: 'Talent Management in Hong Kong and Japan’, Exploring the application of the concept, the general practices and the barriers to effective talent management

Waseda University, Japan

2009 – 2012 Bachelor of Business Administration in Global Business Systems Management

City University of Hong Kong, Hong Kong

February 2011 – June 2011 Study Abroad Program

Peking University, China

August 2010 – January 2011 Study Abroad Program

University of Mannheim, Germany



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| PERSONAL SKILLS  Mother tongue(s) | Cantonese (Chinese) | |
| Other language(s) | English: | Fluent |
|  | Mandarin (Chinese): | Fluent |
|  | Japanese: | Basic |

Communication skills - Persuasion skills: Worked as a mortgage officer for over a year, achieving over HK$31,000,000 monthly. Made and maintained connection with financial agents across Hong Kong.

* Cross-cultural communication: Involved over 90 people from over 20 countries in trips for various occasions, without any conflicts occurring despite many differences.
* People involvement: Established and maintained trust among colleagues in and out of research seminar

Organisational / managerial skills - Organized over 20 academic trips, welcoming parties, and cultural and networking activities of different scales (20 to 90 people/program) accommodating people of over 20 nationalities during the 2-year MBA course.

- Organized Mt. Fuji Leadership project for Waseda MBA and Waseda-Nanyang DMBA students under the supervision of Professor Reiji Ohtaki.

- Co-initiated a street-food business that has been going for over 5 years (on-going), revenue totalling about HK$80,000 monthly at the 2nd year.

Computer skills - Proficient in MO software (Word, Excel, PowerPoint, Access)

* Experienced with Photoshop and MatLab

Other skills - Business-related: Working well under pressure; Listening skills;

- Art: Photography

Driving licence International driving licence

 REFERENCE

Reiji Ohtaki, Professor at Waseda Business School (academic supervisor), former Director and Chairman of Aon Conulting, Japan

Email: reiji\_ohtaki@waseda.jp

Hsieh Kai-yu, Associate Professor at Waseda Business School (academic supervisor)

Email: hsieh@live.jp

Nick Punk, Director and Co-founder of Bees Nest

Email: 2189nick@gmail.com